



Bedbug Solutions

Bedbug Basics

A flat, wingless, bloodsucking insect

- Temporary external parasites
- Reddish-brown in color after a blood meal
- Adults are about the size of an apple seed
- Can't fly but walk very fast
- Thrive at room temperature
- Don't need water source



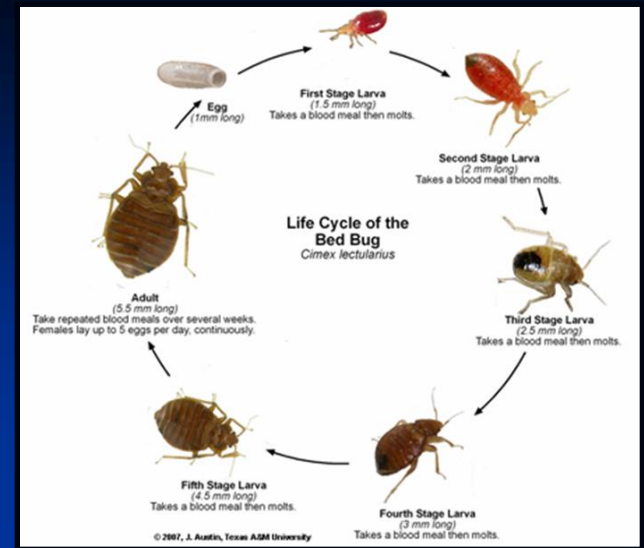
Bedbug Basics



- Generally feed between 3 - 5 am
- Take about 3 minutes to feed
- Retreat back into dark crevices such as headboards, mattresses, clothes & suitcases after feeding
- Bedbugs can live for 1 year without eating
- Bedbugs have built a resistance to DDT
- Alternative hosts: rodents, bats, birds, cats, dogs, etc.

Bedbug Basics

- Development:
 - Can go from egg to adult in 3 weeks in temperatures of 86 degrees
 - Can go from egg to adult in 3 months in temperatures of 65 degrees
- Females can have 150 eggs in a life time
- Cling to surfaces and need to be scraped with attachment if using a vacuum
- Headboards predict where bedbugs will travel to next room



Bedbug Bites

- An allergic reaction is itching welts, like hives
- 20% of humans will NOT experience an allergic reaction
- In those not allergic, bites look similar to mosquito bites
- Bites typically occur on body parts that have been in contact with the mattress
- No known disease transmission
- Mental anguish and insomnia can result for those exposed



Visual Inspection & Detection

Signs of Bedbugs, What to look for:

- Tiny, rust colored stains that have a syrup like smell on mattress or box spring.
- Black residue and spotting left on the mattress or box spring.
- Bedbugs tend to make their way into the crevices of the mattress or behind the headboard.



Visual Inspection & Detection

Where to look:

Primary Zone

- Bedding
- Bed Frames
- Mattress and Box Springs, especially along Seams
- All items within 10 feet of bed

Visual Inspection & Detection

Secondary Zone

- Upholstered Furniture (under cushions and along seams)
- Around, behind and under wood furniture (especially along areas where drawers slide)
- Curtains and draperies
- Along window and door frames
- Ceiling, wall junctions and crown moldings
- Behind and around wall hangings
- Between carpeting and walls
- Cracks and crevices in walls and floors
- Inside electronic devices, such as smoke and carbon monoxide detectors

Protect your Property

- **Kills Bedbugs and Crawling Insects Powder**

- Diatomaceous Earth
- Non-Poisonous
- No Resistance
- Long Lasting
- Safe Around Electronics



- **Kills Bedbugs**

- Pyrethrum
- Oil Base Spray
- No Resistance
- Fast Knock Down
- Flushing Agent



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Protect your Property

- **Kills Bedbugs II**

- Deltamethrin
- Water Base Spray
- Kills on Contact



- **Kills Bedbugs, Ticks and Mosquitoes**

- Permethrin
- Water Base Spray
- Spray on Clothing
- Spray on Luggage
- Spray on Tents
- Spray on Camping Gear



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Protect Your Property

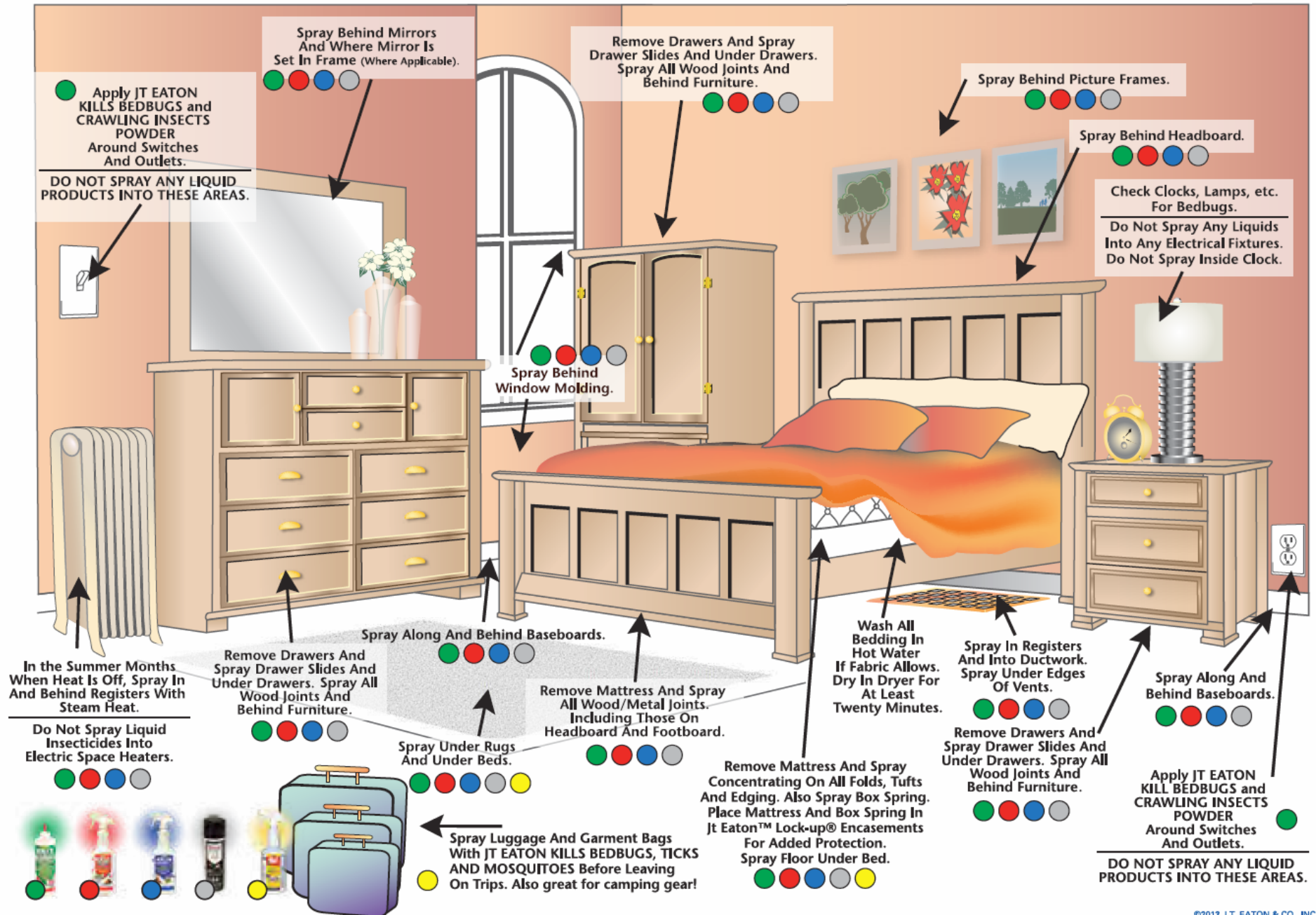
- **Kills Bedbugs PLUS Aerosol**
 - Pyrethrins and Permethrin
 - Water Base Aerosol Spray
 - 12 Weeks Residual Protection
 - Kills Eggs, Larvae and Resistant Bedbugs
 - Kills on Contact
 - Also kills Ants, Roaches and Dust Mites
- **Lock-Up Total Encasements**
 - Trap existing bedbugs inside
 - Prevent new bedbugs from entering
 - Easier and faster detection
 - Mattress, Box Spring and Pillow



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MOST EFFECTIVE AREAS TO APPLY KILLS BEDBUGS PRODUCTS



Features	JT Eaton Products	Harris Products
Products Used by Professionals		
NOT Sold in Big Box/Drug Stores		
Aerosol Lasts for up to 12 Weeks		
Offer an Oil Based Product		
Offer a 100% Diatomaceous Earth Product		
Deltamethrin Product has Lower Price Point		

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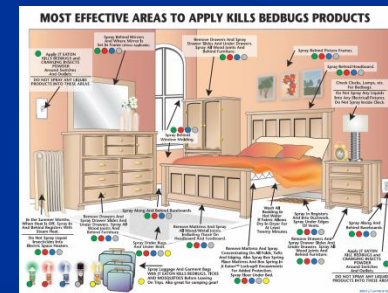
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Other Methods to Detect and Treat

- Canine Services
- Monitors and Barriers
- Heat
- Cooling with Co2

Merchandising Tools

- Posters
- Charts
- Shelf Talkers
- Window Clings
- Videos
- Webinars
- QR Codes



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Bed Bug Products Offered

- Kills Bedbugs Insecticide Spray
- Kills Bedbugs II Insecticide Spray
- Kills Bedbugs and Crawling Insects Powder
- Kills Bedbugs, Ticks and Mosquitoes
- Kills Bedbugs PLUS Aerosol
- Lock-Up Mattress, Box Spring and Pillow Encasements



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Questions?

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